



**GREATER NOIDA INDUSTRIAL DEVELOPMENT AUTHORITY
GAUTAM BUDH NAGAR, UTTAR PRADESH**

EXPRESSION OF INTEREST (EOI)

for

**Construction, Operation & Maintenance of Public Toilets in Greater Noida Through
Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) Basis**

November 2023

Issued by:

Greater Noida Industrial Development Authority

Plot No. 1, Knowledge Park IV,
Greater Noida, Uttar Pradesh 201308.

Website: <https://www.greaternoidaauthority.in>

DISCLAIMER

This Expression of Interest (Eoi) for “**Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) basis**” and contains brief information about the Project and scope of work for the prospective Bidder. The purpose of Eoi is to provide the Bidder with information to assist the formulation of their response.

While all efforts have been made to ensure the accuracy of information contained in this Eoi document, this document does not contain all the information required by the Bidder. The Bidder are encouraged to conduct their own independent assessment, investigations and analysis and check the reliability, accuracy and completeness of the information at their end and obtain independent advice from relevant sources as required before submission of their response. Greater Noida Industrial Development Authority (GNIDA or the Authority) and any of its employees or advisors shall incur no liability under any law, statute, rules or regulations as to the accuracy or completeness of the Eoi document.

GNIDA has issued this Expression of Interest (Eoi) with the best intention to explore the market for eligible and interested bidders and has no compulsions to enter into definitive contractual agreements. This EOI does not guarantee conversion of this Eoi into any definitive contractual agreements.

GNIDA reserves the right to change any or all conditions/ information set in this Eoi document by way of revision, deletion, updating or annulment through issuance of appropriate addendum as GNIDA may deem fit without assigning any reason thereof.

GNIDA reserves the right to accept or reject any or all applications without giving any reasons thereof. GNIDA will not entertain or be liable for any claim for costs and expenses in relation to the preparation of the applications to be submitted in terms of this Eoi Document.

EOI DATA SHEET

S. No.	Particulars	Details
1	Name of Project	EOI for Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) on Build, Operate and Transfer (BOT) basis
2	Authority's Project Representative	Senior Manager, Health Greater Noida Industrial Development Authority (GNIDA) Plot No. 1, Knowledge Park IV, Greater Noida, Gautam Budh Nagar, Uttar Pradesh 201308 Email: health@gnida.in
3	Proposal submission start date	09/11/2023
4	Proposal presentation date	24/11/2023, 03:00 PM (IST) (Board Room, 4th Floor, Admin Block, GNIDA, Knowledge Park IV, Greater Noida)
5	Last date for submitting response	22/11/2023, 05:00 PM (IST) All interested participants are requested to send their documents and presentation to health@gnida.in
6	Response validity duration	90 days from the Last date of Submission
7	EOI Processing fee	Nil

EOI for Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) on Build, Operate and Transfer (BOT) basis

Contents

DISCLAIMER 2

EOI DATA SHEET 3

1. INTRODUCTION..... 1

2. KEY INSTRUCTION 1

3. PROJECT DETAILS 1

4. SCOPE OF WORK..... 2

5. PARTICIPATION CRITERIA FOR EOI 2

6. PRESENTATION FORMAT 3

7. FORMAT FOR SUBMISSION..... 5

 Form A - EOI SUBMISSION FORM..... 5

 Form B - DETAILS OF THE BIDDER 6

 Form C - FINANCIAL INFORMATION 7

 Form D – PROJECT ENGAGEMENT IN PAST 7 YEARS..... 8

1. INTRODUCTION

Greater Noida, spread over an area of about 380 sq. kms, is being developed as an integrated industrial town located about 35km from New Delhi. Greater Noida is divided into Sectors and villages which are divided into 8 administrative zones called work circles. The population of Greater Noida as per 2011 census was around 1 lakh. The current population is estimated to be approximately around 8-10 lakhs. It is estimated that the city generates approximately 300-350 tons of waste every day.

The Greater Noida Industrial Development Authority, hereinafter referred to as "GNIDA" invites Expressions of Interest (EOI) from qualified and experienced companies working in the field of sanitation for Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) basis. GNIDA is currently operating 41 public toilets for both male and female under the Build, Operate, and Transfer (BOT) model. The objective of this initiative is to enhance public amenities, particularly sanitation facilities, in Greater Noida through the establishment of 16 public toilets for both male and female, utilizing the Build, Operate, and Transfer (BOT) model.

2. KEY INSTRUCTION

- This Eoi invitation document is not a Tender or Request for Proposal in any form and would not be binding on GNIDA in any manner whatsoever.
- GNIDA reserves the right to cancel the Eoi invitation as a whole or in part without assigning any reasons.
- The Bidders are encouraged to conduct their own independent assessment, investigations, and analysis and check the reliability, accuracy, and completeness of the information at their end and obtain independent advice from relevant sources as required before submission of their response.
- GNIDA encourages interested bidders to contact the health department.
- GNIDA reserves the right to update, amend and supplement the information given in this document at its sole discretion before the last date and time of submission of the responses.
- Bidders should submit their response in English language and as per formats provided in the last section of this document. Submission not conforming to the instructions or prescribed formats will be rejected.

3. PROJECT DETAILS

With an aim to make India clean, the Swachh Bharat Mission (Urban) was launched by the Government of India on 2nd October 2014. One of the key goals of the mission is to make entire Urban and Rural areas of the country Open Defecation Free (ODF).

As per the goals and objectives of the Swachh Bharat Mission, GNIDA wish to undertake a project and on-board a qualified and experienced companies for Construction, Operation & Maintenance of Public Toilets on Build, Operate, and Transfer (BOT) basis.

Currently, GNIDA is operating 41 public toilets for both male and female under the Build, Operate, and Transfer (BOT) model. For this, concessionaire have been given advertising rights for revenue generation from advertisement panels fixed at the top of the public

toilet. However, GNIDA is now looking to establish at least 16 more public toilets having smart features making them more user-friendly, aesthetically attractive, innovative, and environmentally friendly.

4. SCOPE OF WORK

- a. Construct, operate and maintain the public toilet facility for at least 10 to 15 years which should include:
 - western-style closet,
 - urinal,
 - wash basin,
 - disabled-friendly and child-friendly infrastructure,
 - space for the caretaker,
 - facility to store large volumes of water,
 - waste-water disposal system,
 - sanitary napkin vending machine
 - area for keeping the luggage of users
 - exhaust system
 - dustbin
 - all necessary fixtures required for sanitation facility.
- b. Apart from basic essential sanitation facilities, the public toilet complex may include other essential services such as a portable water ATM, sanitary napkin disposal mechanism, solar powered, revenue generation mechanism etc. Additionally, we welcome bidders to propose innovative and supplementary services to enhance the facility's offerings.
- c. Suggest a revenue generation mechanism through the proposed public toilets complex.
- d. A digital feedback mechanism and digital monitoring system.
- e. The public toilet facility should have appropriate indoor and outdoor lighting, separate entry for male and female.
- f. Provide provisions for advertising at the top or on the outer area of the complex
- g. Ensure the Public Toilets are neat and clean and free of debris, garbage through regular monitoring, maintenance.
- h. Please note that these are initial requirements; however, we encourage bidders to design the facilities in compliance with relevant standards and area specifications, ensuring they fit within the allocated area.

5. PARTICIPATION CRITERIA FOR EOI

S.No.	Particulars	Supporting Documents to be submitted
1.	The Bidder should be an Indian entity registered under the Companies Act Or Partnership firm/ (s) registered under the Partnership Act of 1932 or registered (converted to) under the Indian Limited Liability Partnership Act, Or registered under the Indian Societies Act / Indian Trust Act /	a. Company Registration certificate/Partnership Deed/ Trust Deed/ Section 8 Company Certificate b. PAN card copy c. GST registration

	Indian Religious and Charitable Trusts Act / Section-8 company Or registered as a not for profit organization under the Companies Act or the relevant State Acts in India. The entity/ies should be registered in India.	
2.	Average Annual turnover (Start-ups may be exempted from this criterion, provided they are associated with professionals with a proven track record in designing, constructing, operating, or maintaining public toilet facilities)	Audited Financial statements – Balance Sheets, Profit and Loss Accounts, Annual Reports, CA certificate
3.	The bidder should have in the last 7 years completed or currently working on similar projects of designing, constructing, operating, or maintaining public toilet facilities (Start-ups may be exempted from this criterion, provided they are associated with professionals with a proven track record in designing, constructing, operating, or maintaining public toilet facilities)	As per format
4.	The Bidder should have Income tax, PAN, GST Registration, any other competency certificate (if any) proving Institutional (Offices) nature of the organization and nature of activities (Offices) to be carried out.	Respective certificates

Note: Kindly ensure that all documents are formally signed, stamped, and bear the company seal.

6. PRESENTATION FORMAT

Interested participants are requested to kindly submit their presentations in PDF format to the email address provided along with the other required documents.

Note: If necessary, all interested participants will be invited for an in-person presentation later.

The comprehensive Project presentation should encompass the following elements (while not being limited to these.)

- **Company Overview:** Provide an introduction to your company, emphasizing its mission and dedication to environmental sustainability especially in the domain of public sanitation facilities.
- **Relevant Experience:** Showcase your company's track record in similar projects (public sanitation facilities), highlighting successful outcomes and any pertinent awards or certifications. Additionally, present the toilet design and implemented in past (drawings, specifications of material used for construction, type and quality of fixtures used, etc.) and the revenue generation model for those facilities.

- **Space Optimization:** Provide an overview of how the available area will be efficiently utilized to accommodate the necessary services and facilities in a public toilet.
- **Smart innovative Features:** Offer specifics and distinctive attributes of the SMART innovative features incorporated into the toilet design.
- **Digital Integration:** Elaborate on the digital systems to be introduced for feedback mechanisms, monitoring, and any other relevant aspects.
- **Environmental Stewardship:** Detail your sustainable approach towards consumption of resources like water, electricity, etc. to operate these toilet facilities, if any. Also, elaborate on the strategies you will employ to reduce the project's environmental footprint and detail your commitment to adhering to all applicable regulations.
- **Construction and Operation Plan:** Provide a comprehensive overview of your approach and plan for both the construction and operations of the toilet facilities. Present a clear, well-defined project schedule with key milestones and expected completion dates.
- **Health and Safety Measures:** Describe the safety measures and precautions you will implement to protect the health and well-being of the workers and the community.
- **Revenue Generation:** Present a detailed and transparent revenue projection for a single toilet block.
- **Risk Management:** Identify potential project risks and articulate your mitigation strategies to ensure a smooth execution
- **Credibility Boost:** Provide references or case studies from analogous projects to bolster your company's credibility.
- **Competitive Edge:** Emphasize what differentiates your company from competitors and why you are the preferred choice for this project.
- **Conclusion:** Conclude by reaffirming your dedication to the project, reiterating your interest, and expressing your eagerness to advance to the next stages.

7. FORMAT FOR SUBMISSION

Form A - EOI SUBMISSION FORM
(On the letterhead of the bidder)

To,

Senior Manager, Health

Greater Noida Industrial Development Authority (GNIDA)
Plot No. 1, Knowledge Park IV,
Greater Noida, Gautam Budh Nagar, Uttar Pradesh 201308

Dear Sir,

In response to the invitation for Expression of Interest published on ____/11/2023, for **“Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) basis”**, We, the undersigned, offer to submit our Expression of Interest for the aforementioned project.

We are hereby submitting our Proposal, which includes our documents as requested. We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We understand you are not bound to accept any Proposal you receive and this EOI is not liable for any award.

As directed, we have attached necessary documents/ forms accompanying this submission form (Form A) as following:

1. Form B: Details of the bidder
2. Form C: Financial Information
3. Form D: Project Engagement in past

Yours sincerely,

Signature of the Authorized Person:

Name and Title of Signatory:

Name of Organisation:

Address:

Email ID:

Contact Number:

EOI for Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) basis

Form B - DETAILS OF THE BIDDER

S. No.	Particulars	Details
1.	Name of Organization	
2.	Registered Address	
3.	Postal Address	
4.	Telephone / Mobile No.	
5.	Email Address	
6.	Type of Organization	
7.	Year of Incorporation	
8.	GSTN Registration Number (copy of certificate to be attached)	
9.	Income Certificate/ Permanent Account Number (copy of certificate to be attached)	
Details of individual(s) who shall serve as the point of contact/ communication for GNIDA		
10.	Name	
11.	Designation	
12.	Telephone / Mobile No.	
13.	Email Address	
14.	Address	

EOI for Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) basis

Form C - FINANCIAL INFORMATION

Applicant	(Name of the bidder)					
Financial Year	2019-20	2020-21	2021-22	2022-23	Total	Avg.
Annual Turnover						

Note: Copy of the Audited Balance sheet and ITR duly certified, shall be attached as proofs.

On Behalf of (Name of the Bidder)

Signature of the authorized person:

Name:

Designation:

Email ID:

Contact Number:

EOI for Construction, Operation & Maintenance of Public Toilets in Greater Noida Through Public Private Partnership (PPP) On Build, Operate and Transfer (BOT) basis

Form D – PROJECT ENGAGEMENT IN PAST 7 YEARS

Details	Project 1
General Information	
Name of the project	
Name of the client / contact person(s)	
Place of operation (City / State)	
Project Details	
Description of the project	
Duration (Start and End Date/ Month/ Year)	
Avg. revenue generated through the project per year (in INR)	
Other Details and Mandatory Supporting Documents:	
Description of actual services provided by your staff within the project	
Work order/ Contract for the project/ Purchase Order/ Completion Certificate	

On behalf of (Name of the bidder)

Signature of the authorized person:

Name:

Designation:

Email ID:

Contact Number: